

## **Renault Trucks selects 4 experts in electric for a 100% integrated offer**

Renault Trucks, market leader for electric trucks in France, reinforces its commitment to its customers in their strategy to decarbonization of transport. By selecting four partners specializing in charging specialists, Renault Trucks is providing complete, integrated solutions to help its customers achieve more sustainable mobility.

To offer a global solution for electric trucks, Renault Trucks has carried out an in-depth audit of available recharging solutions. The four partners - BUMP, CHARGEPLY, MOBILIZE POWER SOLUTION and IZIVIA - were chosen for their technical expertise, their knowledge of Renault Trucks electric vehicles, and the quality of their nationwide infrastructure and services.

### **- Decarbonization beyond the vehicle**

Renault Trucks goes beyond simply marketing electric vehicles.

The aim is to provide its customers with a complete decarbonization solution, integrating both the vehicle and the recharging infrastructure, tailored to fleet size and operating flows.

Partner selection criteria included:

- Customer support in the project set-up phase (technical audit of the site audit, local or national Advenir-type subsidy project set-up),
- carrying out the work (selection of qualified and approved service providers, schedule monitoring schedule, acceptance and commissioning of equipment),
- operation-maintenance (secure intervention times, remote supervision spare parts, organization of preventive maintenance).

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- Support in four key stages

With these partners, Renault Trucks offers support in four key stages to help customers succeed in their decarbonization projects:

### **1/ Understanding and analyzing customer needs:**

Identify ecosystem constraints and CO2 reduction objectives.

### **2/ Assess existing fleet, flows and recharging requirements:**

Using Renault Trucks' autonomy simulator, assess the vehicles' energy consumption of vehicles, considering itineraries and factors influencing consumption (weather conditions, topography, speed).

### **3/ Design customized solutions:**

Offer "all-in-one" contracts combining financing, insurance, servicing, maintenance and guaranteed battery performance.

### **4/ Supporting implementation and operation**

Coordinate all the parties involved in the solution, including recharging partners and monitor fleets operationally, thanks to the Renault Trucks network.

renault-trucks.com

With this strategic selection of expert partners, Renault Trucks strengthens its to help its customers make a successful transition to low-carbon mobility, while decarbonized mobility, while guaranteeing a consistent level of service throughout the country.

## **About Renault Trucks**

Renault Trucks, a French truck manufacturer, has been providing road professionals with sustainable mobility solutions since 1894, from light commercial vehicles to tractor units. Committed to the energy transition, Renault Trucks offers vehicles with controlled fuel consumption and a complete range of 100% electric trucks, whose operating life is extended thanks to a circular approach. Renault Trucks is part of the Volvo Group, one of the world's leading manufacturers of trucks, coaches and buses, construction equipment and industrial and marine engines. The group also provides complete financing and service solutions.

Key figures:

9,400 employees worldwide

4 production sites in France

1,500 sales and service outlets

70,000 vehicles sold by 2023

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## **About CHARGEPLY**

Founded in 2019, CHARGEPLY is an international technology and engineering company specializing in heavy-duty electric vehicle charging. It offers a complete range of charging solutions designed to meet the specific needs of freight and passenger transport, while optimizing fleets' total cost of ownership. CHARGEPLY has full control over its technologies, both hardware and software, and has tested its products with leading European truck manufacturers. The company is growing rapidly, with offices in Europe (head office in Aix-en-Provence, France) and North America (head office in Seattle, USA). CHARGEPLY employs around forty people, including five in the Seattle

office. CHARGEPLY's majority shareholder is Voltalia, an international player in renewable energies and provider of services across the entire value chain. Voltalia is present in over 20 countries, with 2.9 GW in operation or under construction, and 16.1 GW of projects under development. CHARGEPLY's adventure continues with constant investment in research and development, enabling the company to provide the market with the most advanced recharging solutions adapted to rapidly evolving needs.

Further information: [www.chargepoly.com](http://www.chargepoly.com)

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